

Case Study

Full Lifecycle Management of Digital Hardware



Client | Histology laboratory clients of a large medical device manufacturer.

Challenges | The client's complex Bill of Materials required IT hardware components from multiple OEMs, including a server, thin client, touchscreen, barcode scanner, label printer, and integrated software. The customer also needed just-in-time distribution direct to its lab customers with 100% accuracy and quality compliance.

Solution | Dynamic helped to select and test the required connected hardware. Dynamic staged and imaged the systems; maintained and managed on hand inventory; custom kitted and labeled the hardware, specific to each lab destination, while fulfilling a 24-hour order-to-delivery guarantee. Dynamic also managed critical EOL and product transitions; provided a detailed component level supply chain risk scoring report and negotiated pricing with the component OEMs.

Benefit | The client delivered on time and on spec within the critical time window offered by their lab customers. The client also reduced costs up to 10%, based on Dynamic's ability to leverage its extensive supply chain relationships to find lower cost alternatives.